



Business Development Manager

Purpose (Position Summary)

The Business Development Manager will play a key role in the development and execution of Memorandums of Understanding (MOUs) being developed by the Pasqua First Nation with key industry stakeholders in the province of Saskatchewan and within Canada, and the use of related working agreements to contract specific number of companies and /or employ First Nations people with industries.

The Business Development Manager will be a key individual dealing with economic development issues for Pasqua First Nation and the Band Members, serving as resource people to whom prospective business people, elected leaders and outside organizations or businesses can go to for advice and guidance.

Education, Experience & Competency

- A minimum of 3+ years of experience in business or economic development related positions supplemented by education & training.
- Context of First Nations economic/business development, and current development issues / challenges (including both Aboriginal and non- Aboriginal perspectives).
- New venture / project development and entrepreneurship.
- Business and community development marketing, building partnerships
- Basic financial accounting principles: reading financial statements, developing capital and operating budgets, tracking cash flow, and undertaking financial planning.

Key Competencies:

- Ability to develop and enhance knowledge of the history, culture, political environment, and economic development issues with potential development partners.
- Ability to work with the Band Members to develop and enhance knowledge of active industry sectors on Pasqua First Nation and government services related to economic development.
- Develop, maintain and apply a comprehensive awareness of Aboriginal and non-Aboriginal economic development approaches, and of the nature/ structure / functioning of all kinds of economies, to economic development initiatives.
- Develop, maintain and apply a comprehensive awareness of different types of organizational structures and governance models, including private, non-profit, government; and basic financial processes and terminology, to be used in proposal preparation and business presentations.

****Pasqua First Nation/PFN Group of Companies offers a competitive salary & benefits package. This position has a start date of July 15th, 2013.***

How to apply: Please send cover letter, resume & 2 references by July 5th at 4:00PM to Lisa Cyr at lisa.cyr@pasquafn.ca or fax to 306-332-5199.

Please Note: Interviews will take place the week of July 8th, -2013 only those candidates selected for an interview will be contacted. We would like to thank everyone that applied.